

## Message Text

UNCLASSIFIED

PAGE 01 KUWAIT 02671 260806Z

21

ACTION EB-05

INFO OCT-01 NEA-09 ISO-00 DRC-01 RSC-01 /017 W

----- 031800

R 260712Z JUN 74

FM AMEMBASSY KUWAIT

TO USDOC WASHDC

SECSTATE WASHDC 0079

INFO AMEMBASSY ABU DHABI

AMEMBASSY AMMAN

AMEMBASSY BEIRUT

AMEMBASSY CAIRO

AMEMBASSY DAMASCUS

AMEMBASSY DOHA POUCH

AMEMBASSY JIDDA

AMEMBASSY MANAMA

AMEMBASSY MUSCAT POUCH

UNCLAS KUWAIT 2671

STATE FOR EB/OCA LAKAS

BEIRUT POUCH BAGHDAD

EO 11652: NA

TAGS: BEXP, XF

SUBJ: PROPOSED FY 76 TRADE EVENT SCHEDULE

REF: A) STATE A-4533; B) KUWAIT A-06; C) KUWAIT 1107; D)

JIDDA 2403; E) KUWAIT 1769; F) AMMAN 3265; G) AMMAN 3341;

H) KUWAIT 2478, INTER ALIA

1. ALTHOUGH WE APPRECIATE POSSIBLE DESIRABILITY OF FORMULATING FY 76 TRADE EVENT SCHEDULE YEAR IN ADVANCE, WE CONNOT CONCUR IN SCHEDULE PROPOSED REF A BECAUSE IT DOES NOT APPEAR TO TAKE INTO ACCOUNT THE VARIOUS SUGGESTIONS AND RECOMMENDATIONS (REFS B THROUGH H) BEING MADE BY POSTS, INDIVIDUALS, STUDY GROUPS, MARKET RESEARCH OFFICERS, (SEE ESPECIALLY REF F), AND THE RECENTLY CONCLUDED TEHRAN COMMERCIAL OFFICERS' CONFERENCE.

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 KUWAIT 02671 260806Z

2. ADDITIONALLY, BEFORE WE COULD COMMENT ON PROPOSED SCHEDULE,

WE NEED MORE SPECIFIC INFORMATION ABOUT WHAT IS MEANT BY "SPECIALIZED INDUSTRIAL EQUIPMENT TM" AND "SALES OPPORTUNITY IDENTIFICATION TM". ARE THESE INTENDED TO UTILIZE A SYSTEMS APPROACH TO SELL BROAD RANGE OF U.S. EQUIPMENT AND SERVICES AS SUGGESTED BY US AND OTHERS? RE CATALOGUE SHOWS, WE SEE LITTLE RETURN FOR TIME AND RESOURCES INVOLVED IN MOUNTING SUCH EVENTS.

3. AS COMMERCE AWARE, GREAT DEAL OF TIME, EFFORT AND THOUGHT HAS BEEN GIVEN BY ALL CONCERNED TO QUESTION OF HOW USG CAN BEST MEET CHALLENGE OF VASTLY INCREASING OPPORTUNITIES IN MIDEAST. BELIEVE IT MOST IMPORTANT THAT IDEAS GENERATED BE THOROUGHLY EXPLORED AND WORTHWHILE ONES ACCEPTED, GIVING US MORE IMAGINATIVE PROGRAMS AND GUIDELINES THAN WE HAVE HAD BEFORE AND A BETTER OPPORTUNITY TO BE EFFECTIVE IN THE FACE OF EVER INCREASING COMPETITION.

MCCLELLAND

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 26 JUN 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974KUWAIT02671  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D740168-0299  
**From:** KUWAIT  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1974/newtext/t19740613/aaaaakix.tel  
**Line Count:** 77  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:**  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** A) STATE A-4533; B) KUWAIT A-06; C), KUWAIT 1107; D)  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** martinjw  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 12 JUN 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <12 JUN 2002 by phillir0>; APPROVED <13 JAN 2003 by martinjw>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PROPOSED FY 76 TRADE EVENT SCHEDULE  
**TAGS:** BEXP, XF  
**To:** COM STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005